

Confidence in the biggest presentation of her career - the 'pitch' to become Partner in her law firm.

Case study: Anonymous client

The client delivered a highly memorable, authentic and engaging presentation to a group of Executives and since then, has been appointed Partner in her firm.

The client will continue to use the key messages, stories and presentation techniques to engage her team, clients, media and at industry events.

Challenge:

- The client was anxious and stressed about her 'pitch' to become a Partner in her law firm - this was an opportunity she had worked towards for many years
- It was also an opportunity to position her as a leader in her firm and the broader industry
- She required support managing her 'public speaking nerves'.

Action:

- Step 1: The client engaged Olivia to create a bespoke, one-to-one coaching plan
- Step 2: Together they developed her key messages and talking points for the presentation. They also created authentic and memorable stories that would resonate with a variety of audiences and showed her personal brand and vision for her firm
- Step 3: Client received additional support in presentation techniques.

Results:

- The client was successful on being appointed Partner after an excellent presentation.
- She was calm, confident and 'owned the room' with audience in person and on Zoom.
- She can use the skills learnt both in the short and long-term.

Testimonial:

"I was lucky enough to stumble upon TWV – I had three weeks to prepare for the biggest presentation of my career and I needed help!

"I was totally unsure of myself and the message I wanted to get across; Olivia expertly guided me through this and helped structure my presentation by brainstorming ideas and listening to me.

"Even after our first session I came away feeling so happy and confident that I was going to be able to deliver this presentation. By the time it came to the presentation, I walked into the room feeling calm and confident, able to deliver a presentation I never dreamed was possible.

"Enlisting Olivia's help has been the best investment in my career and I hope to work with TWV again."

Do you have a major presentation that you would like to 'nail', or would you like support around learning how to present with confidence and manage your nerves, like this client?

Contact Olivia at The Women's Vault to arrange a confidential chat:

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